

Message Text

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R 101522Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS STATE 081594

E.O. 11652: N/A

TAGS: EFIN, BR

SUBJECT: EXIMBANK STAFF TRIP TO BRASIL

REF: STATE 225361

1. EXIMBANK'S PETER J. VATTER, DEPUTY CHIEF, CLAIMS AND COLLECTIONS, AND STEPHEN D. PROCTOR, OFFICE OF THE GENERAL COUNSEL, PLAN A TRIP TO BRASIL TO CALL ON BUYERS IN DEFAULT OR FINANCIAL DIFFICULTY, ATTORNEYS, BANKS, SEVERAL CFF USERS AND CREDIT APPLICANTS. WOULD APPRECIATE EMBASSY AND CONSULATE ASSISTANCE IN ARRANGING FOLLOWING APPOINTMENTS:

(A) RIO DE JANEIRO - APRIL 29 THROUGH MAY 1, 1975

PINHEIRO NETO & CIA. - ADVOGADOS
ALBERTO J. TEIXEIRA PINTO, PARTNER
AV. RIO BRANCO 131
TEL. 231-1985

CIA. METROPOLITANA DE CONSTRUCOES S/A
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TRUSTEE IN BANKRUPTCY AND/OR JORGE CARLOS SUSSKIND,
FINANCIAL DIRECTOR

PRACA PIO X, 99

ATTORNEY STELIO B. BELCHIOR
AV. PRES. ANTONIO CARLOS 615

LINS, TOSTES, CLARK & WALLER, ADVOGADOS
EDWIN WALTER JUNIOR
TRAVESSA DO PACO 23 - TEL. 231-3666

SOTREQ S.A. DE TRATORES Y EQUIPAMENTOS
ROOSEVELT F.S. DUARTE, GERENTE FINANCEIRO
AV. BRASIL 7200
AA EL. 260-4712

COMMERCIAL BRASILEIRA DE FERRO LTDA.
NEWTON SOBREIRA OR KID TRALDI
RUA VIS. DE INHAUMA 69
TEL. 243-5061

CONSTRUTORA QUEIROZ GALVAO S/A
ANTONIO DE QUEIROZ GALVAO, DIRETOR
AV. RIO BRANCO 156

UNIAL DE BANCOS BRASILEIROS
(IN CONNECTION W/METROPOLITANA BANKRUPTCY)

BANCO DENASA DE INVESTIMENTOS
ROBERTO LIMA NETO, DIR. OF OPERATIONS
RUA ALFANDEGA 28
TEL. 244-5022

BANCO DO BRASIL, S/A
EDGARDO AMORIM REGO
AV. PRES. VARGAS 328

(B) BELO HORIZONTE - MAY 2, 1975

SOC. TECNICA DE ENGENHARIA E CONSTRUcoes
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"SOTENCO"
JOSE ENOR AMORIN, DIRETOR
TEL. 24-97-82

CONSTRUTORA MENDES JUNIOR S/A
AV. JOAO PINHEIRO 146

BANCO DE CREDITO REAL DE MINAS GERAIS
(IN CONNECTION W/"SOTENCO" FINANCIAL PROBLEMS)

(C) BRASILIA - MAY 5, 1975

MR. ARY DOS SANTOS PINTO, MINFIN

BANCO CENTRAL DO BRASIL

(D) SAO PAULO - BEGINNING MAY 8 THROUGH MAY 14, 1975

PINHEIRO NETO & CIA.

MARIO FURQUIM FILHO, PARTNER

RUA BOA VISTA 254 - TEL. 37-1541

TELEMATION DO BRASIL LTDA.

JOHN A. SPARKMAN

RUA AUGUSTA 2705

TEL. 282-8448

CATERPILLAR BRASIL S/A

JOHN BALDWIN, SECRETARY-TREASURER

TEL. 247-7775

LARK S/A MAQUINARIA E EQUIPAMENTOS

MR. FRANCO

AV. GUARAPIRANGA 881

SANTO AMARO

STROETER, TRENCH & VERANO - ADVOGADOS

AUGUSTO DIAS NETO

AV. ANGELICA 1992

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BANCO DO BRASIL

CHIEF, CARTEIRA DE CAMBIO

RUA SAO BENTO 483

ENGENHARIA E EMPRENDIMENTOS "SETAL" S/A

LUIS MARINHO DE ANDRADE

COLOMBO 63

BANCO REALL DE INVESTIMENTO S/A

LUIS GONZAGA TOLEDO FILHO

RUA BOA VISTA 254

CIA. PAULISTA DE FERTILIZANTES "COPAS"

WLADIMIR A. PUGGINA, DIRETOR

RUA PEDRO AMERICO 68

TEL. 239-1833

INDUSTRIA AGROPECUARIA "IAP" S/A
RODOLFO ANTONELLI, ADM. DIRETOR
AV. INDUSTRIAL 1740
SANTO ANDRES

ADUBOS E INSECTICIDAS "BENSENEX" S/A
DR. MANDEL GESTEIRA, ADM. DIRETOR
RUA SETE DE ABRIL 252

MANAH S/A, COMERCIO E INDUSTRIA
FERNANDO PENTEADO CORDOSO, PRESIDENT
AV. SENADOR QUEIROZ 498
TEL. 227-4722

BRASITAL S/A INDUSTRIA E COMERCIO
VITANTONIO SPILOTROS, DIRETOR
PRACA ANTONIO VIEIRA IAVARES 36
TEL. 36-6334

PARANAPANEMA S/A
OCTAVIO CAVALCANTI LACOMBE
RUA HADOCK LOBO 578

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SERVIX ENGENHARIA S/A
PAULO FONTAINHA GEYER
RUA SETE DE ABRIL 252

2. MOST IMPORTANT MEETING AND ONE THAT GENERATED TRIP, BEING
ARRANGED BY EQUIBANK, PITTSBURGH, PA., WHO ALSO SENDING TWO
STAFF MEMBERS. QQUIBANK IS HOLDER OF OBLIGATIONS ISSUED BY
SOC. CONSTRUTORA TRIANGULO S/A, BELO HORIZONTE, ON WHICH
APPROXIMATELY DOLS 1.44 MILLION OUTSTANDING, DOLS 400,000
CURRENTLY PAST DUE AND ANOTHER DOLS 340,000 (TOTAL DOLS 740,000)
PAYABLE APRIL 10, 1975, WHICH TRIANGULO UNABLE TO PAY. CLAIM
ALREADY SUBMITTED TO FCIA WITH LIABILITY ALMOST ENTIRELY FOR
ACCOUNT EXIMBANK.

EQUIBANK ARRANGING MEETING AT EITHER SAO PAULO OR RIO BETWEEN
TRIANGULO AND POOL OF FIVE BANKS HEADED BY BANCO DO ESTADO
DE SANTA CATARINA AND EQUIBANK/EXIMBANK TO CONVINCE THE POOL
OF BANKS THAT EQUIBANK/EXIMBANK BE ALLOWED TO SHARE IN CERTAIN
CONSTRUCTION CONTRACT PROCEEDS CURRENTLY BEING COLLECTED BY
THE POOL. LENGTH OF DISCUSSIONS ESTIMATED BETWEEN TWO TO FOUR
DAYS. TO EMPHASIZE EXIMBANK'S CONCERN WOULD APPRECIATE EMBASSY
SUPPORTING EQUIBANK'S EFFORTS IN ARRANGING MEETING BY CONTACTING
MR. DILSON SARDA, BANCO DO ESTADO SANTA CATARINA, FLORIANAPOLIS,
TELEPHONE 0482-4174.

KISSINGER

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To: BRASILIA SAO PAULO
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